







Bringing IT Together for IoT

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- 1.IoT Within the Scope of IT
- 2. IoT Within the Context of IT
- 3. IoT Within the Future of IT
- 4. The Takeaway



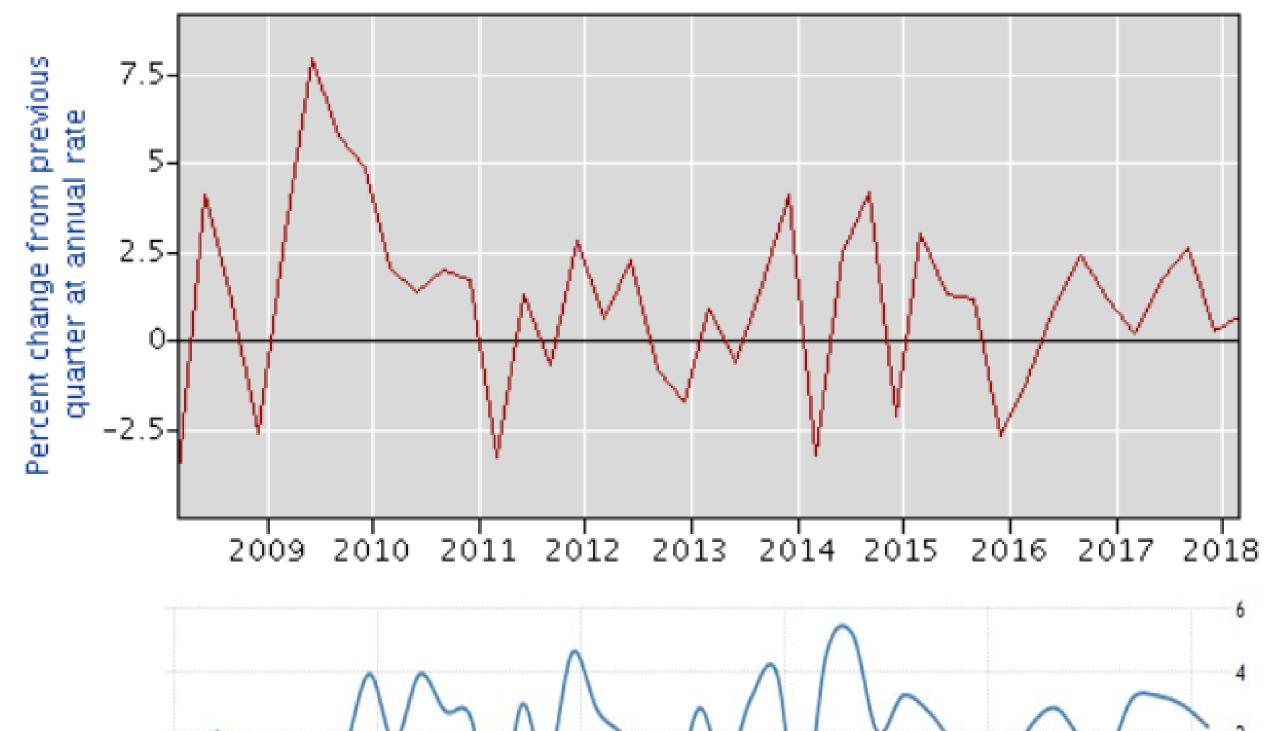
IoT Within the Scope of IT

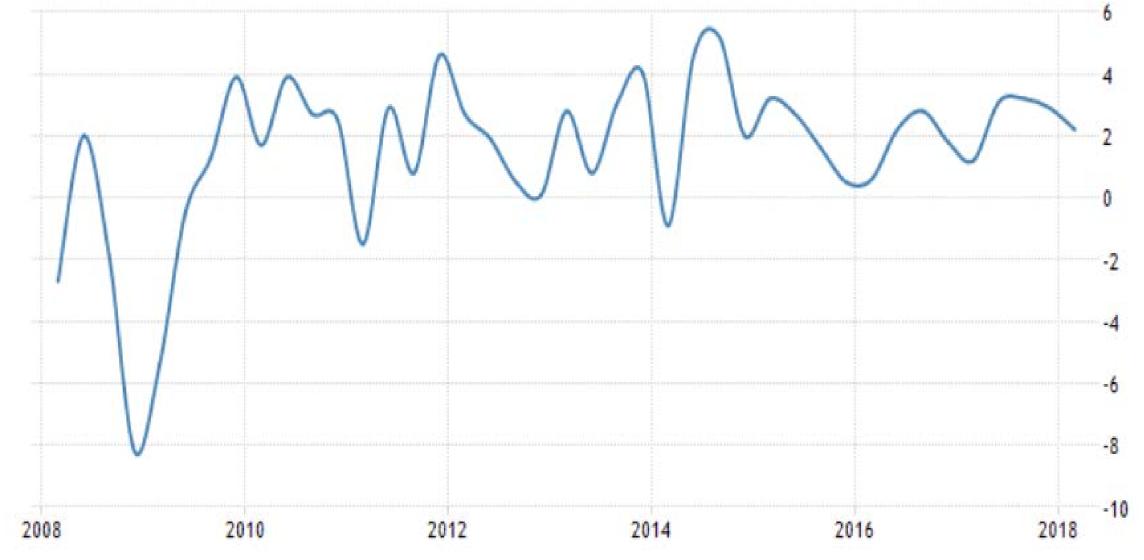


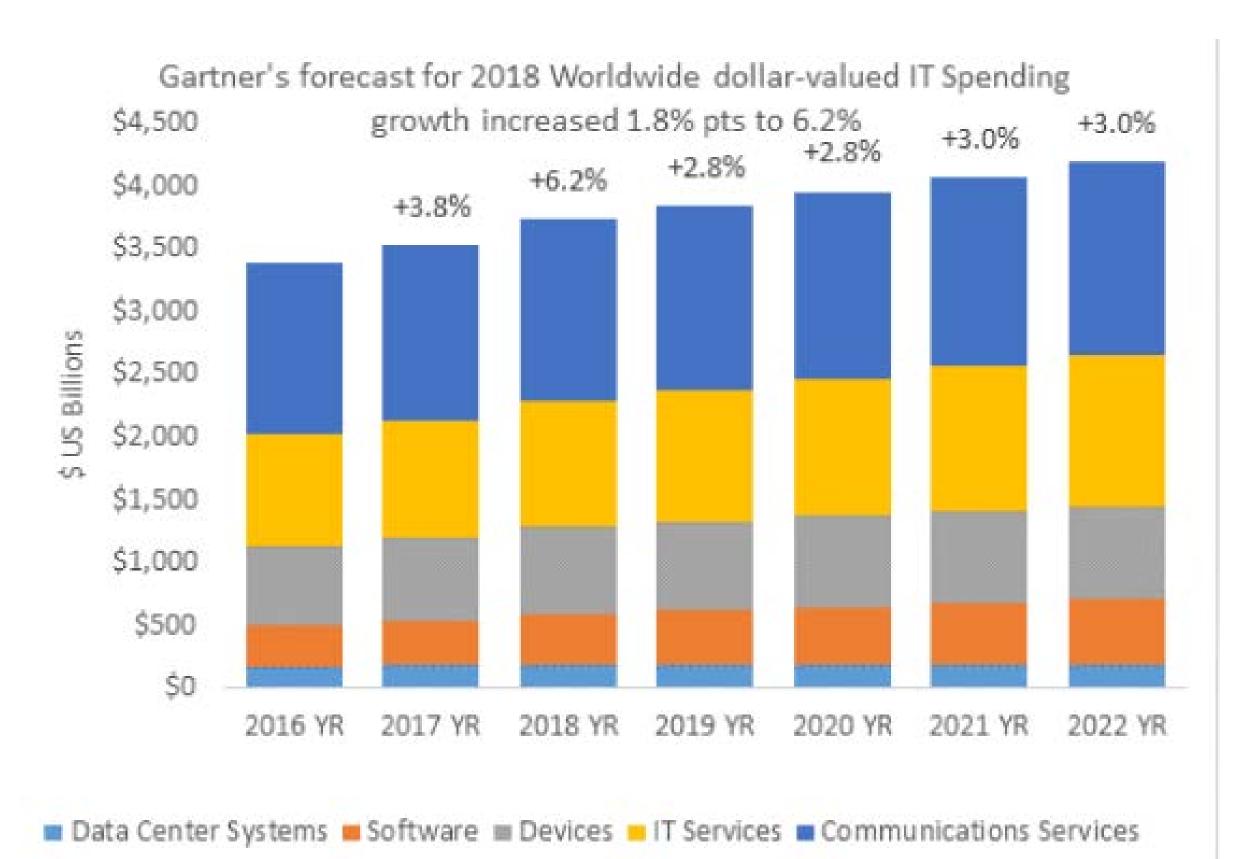
Is Solow's Paradox still TRUE?

Productivity vs GDP vs IT Investment









Business Does Not Get IT – IT Does Not Get Business



- For the most part IT is perceived as a necessary evil
- For the most part IT remains just an expense
- For the most part investment is tactical and returns not understood

- For the most part IT is focused on technology
- For the most part IT spends 80-90% of time running the business
- For the most part IT has significant legacy to deal with while lacking a broad vision

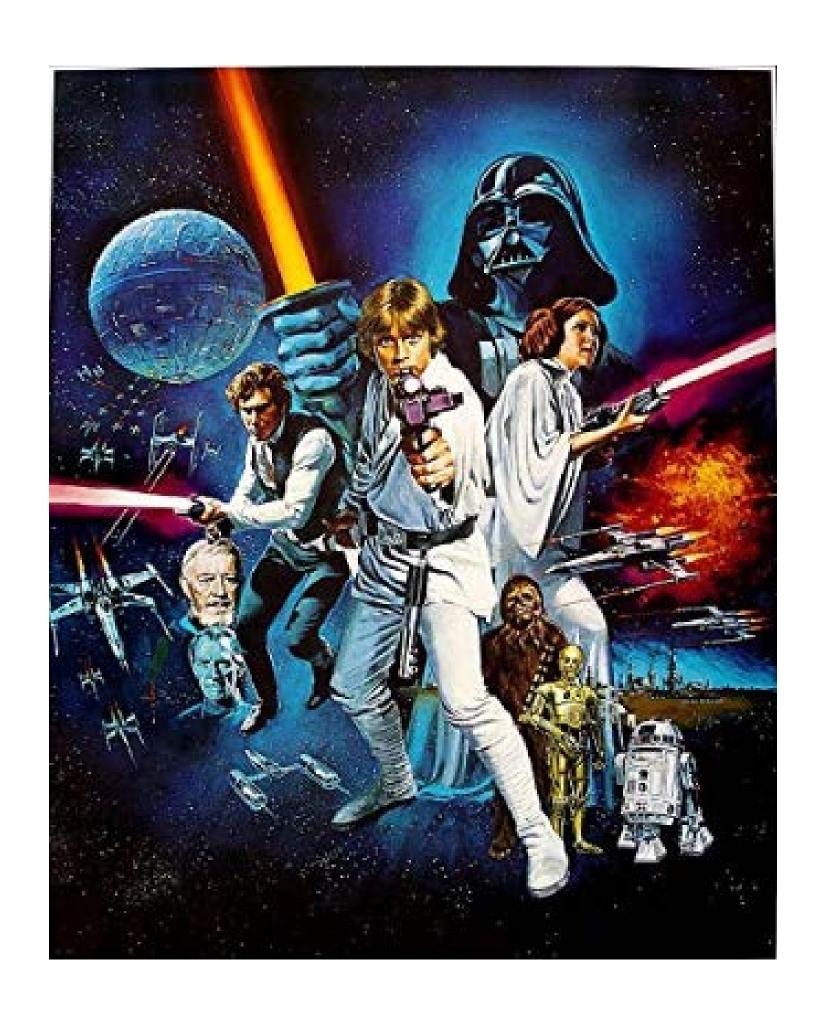
A New Hope – IoT



A Saber

Technology:

- Instrumentation
- Actuation



A New Order

Solutions:

- Productivity
- Value



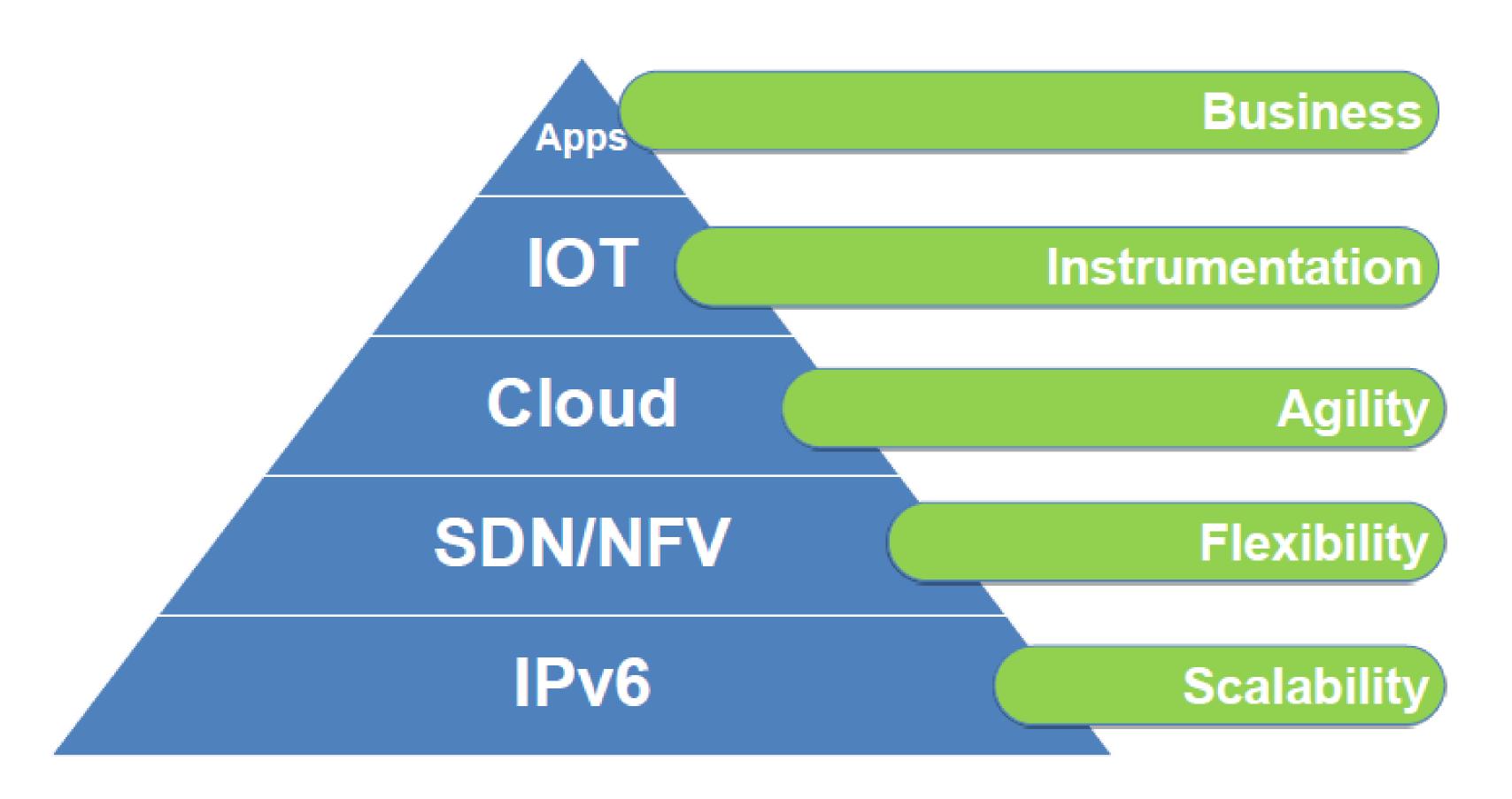
While tempted to perceive IoT through various technology incarnations, we should look at it as a **SOLUTION** or a **SERVICE**



IoT Within the Context of IT

A Simplistic View

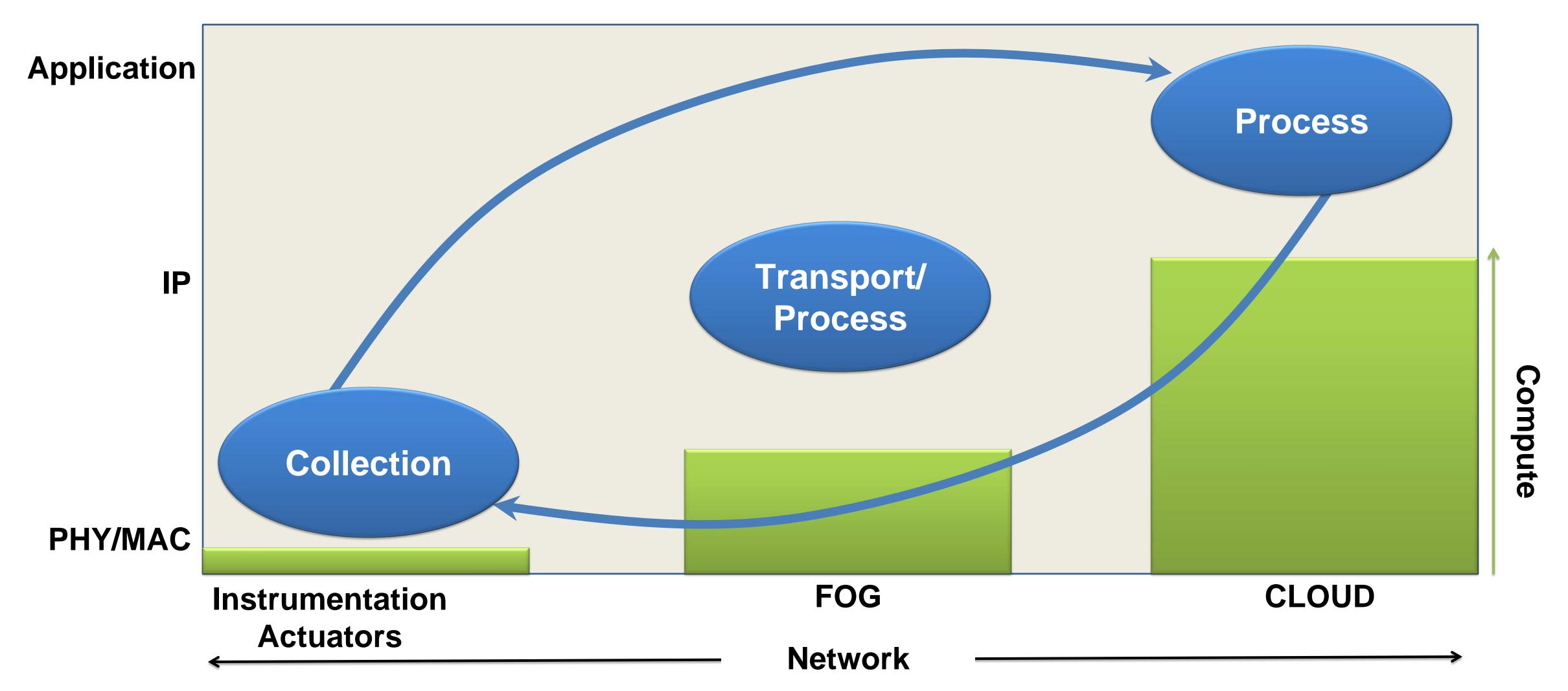




Transitions touch every aspect of IT, are complex and interdependent

A Bigger Picture

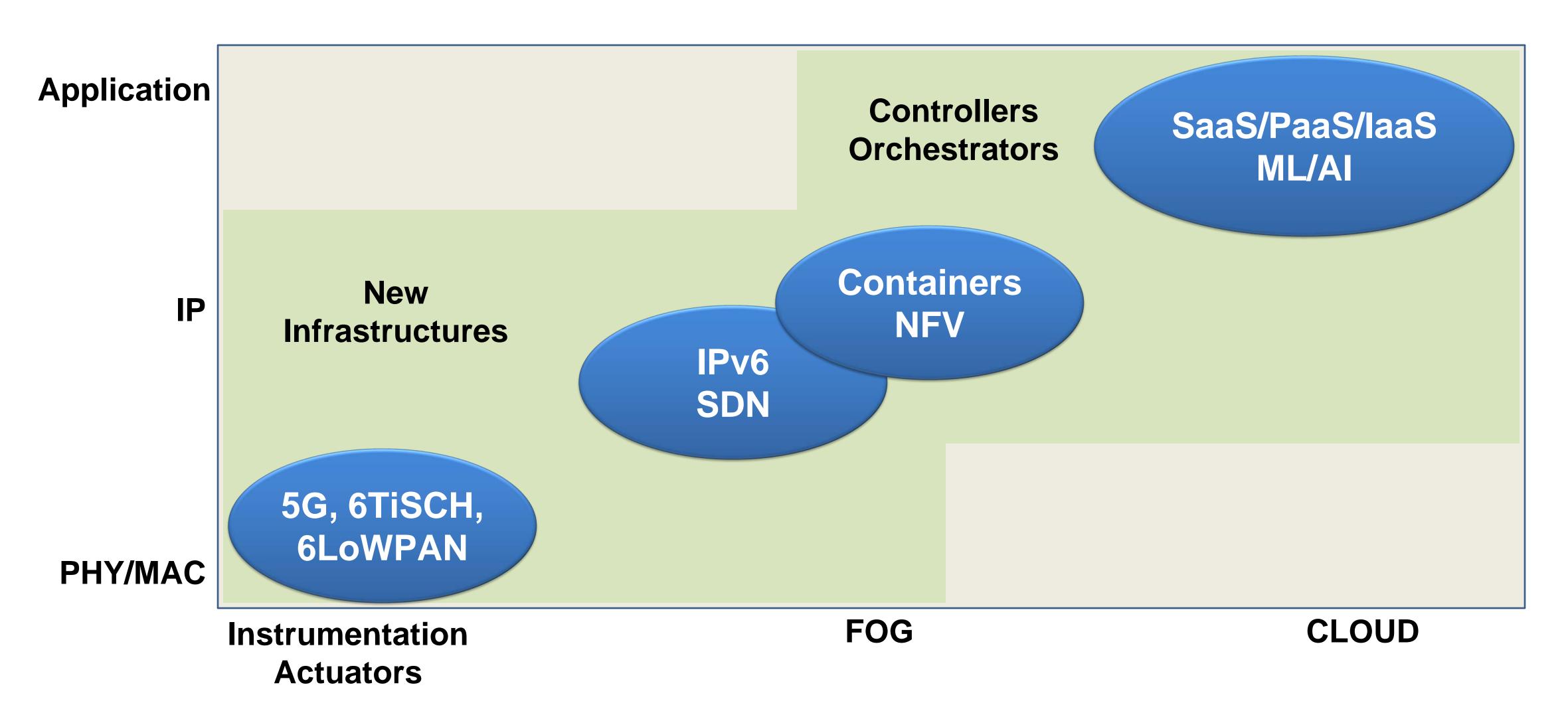




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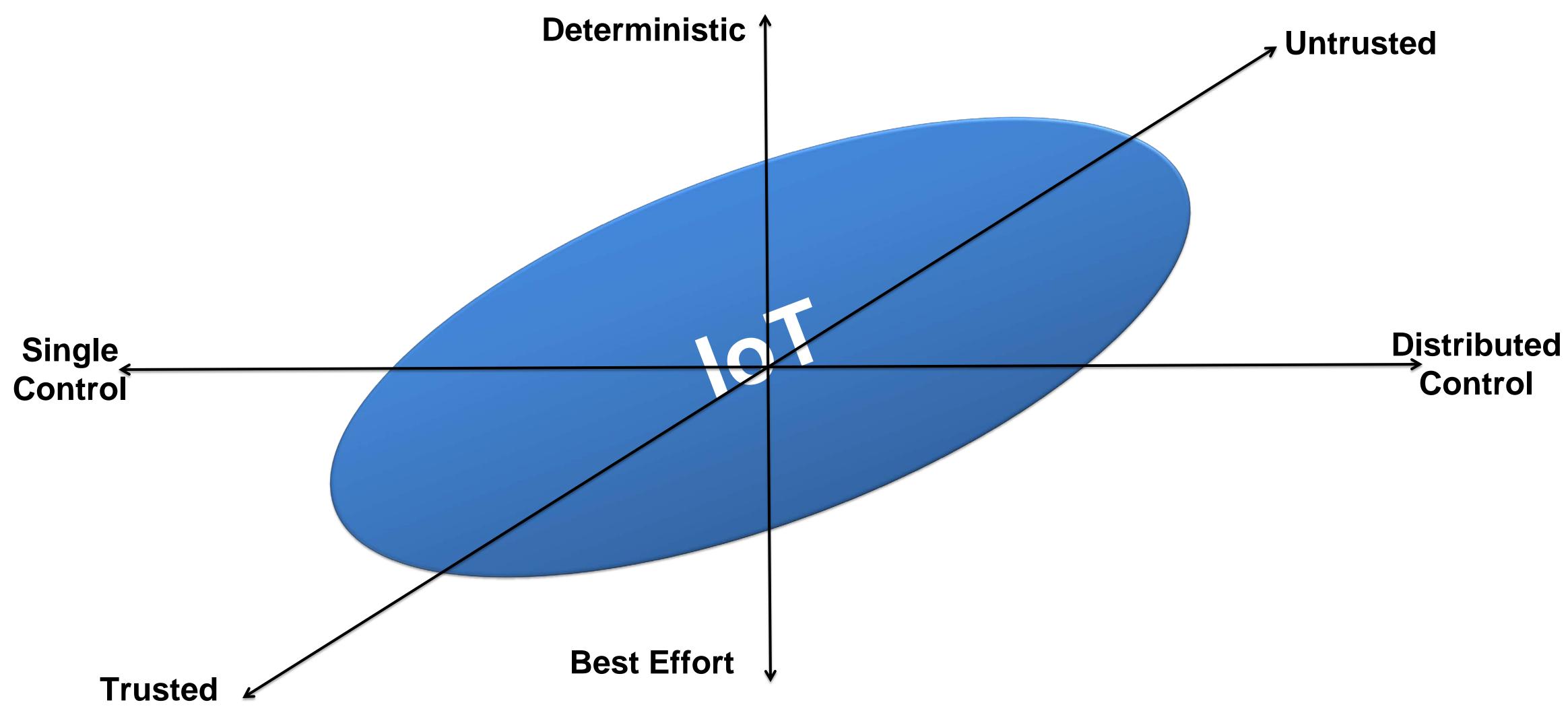
Another Alphabet Soup





And Let Us Not forget Operations

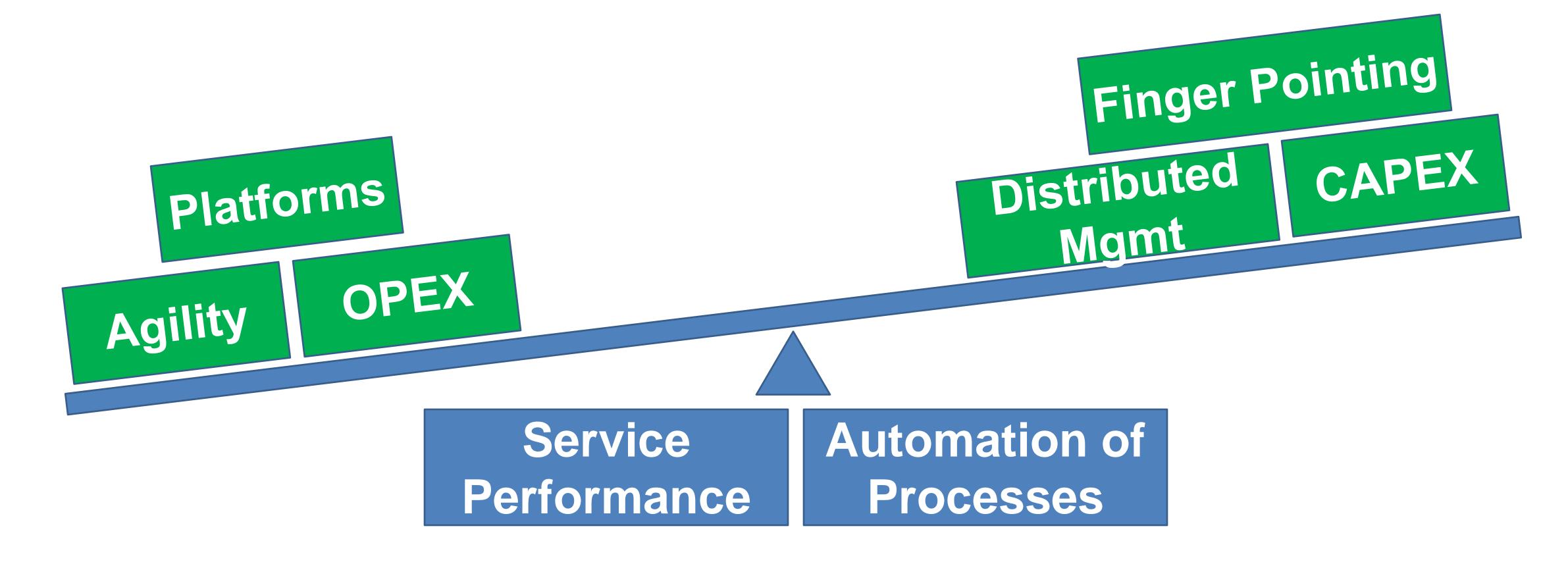




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Paradigm Change for Operations





Carving a space for loT in our IT space

In Real Life



- 1. Who has a target architecture?
 - when we are behind on basic stuff such as equipment refresh
 - when we don't have time to put out fires
 - when the infrastructure is of no interest to the business
- 2. Who has a true enterprise architect?
- 3. Who has a CIO who supports the constraints of pushing a consistent architecture?

Enter Technology or Solution Debt!

A Lesson Learned ... ish



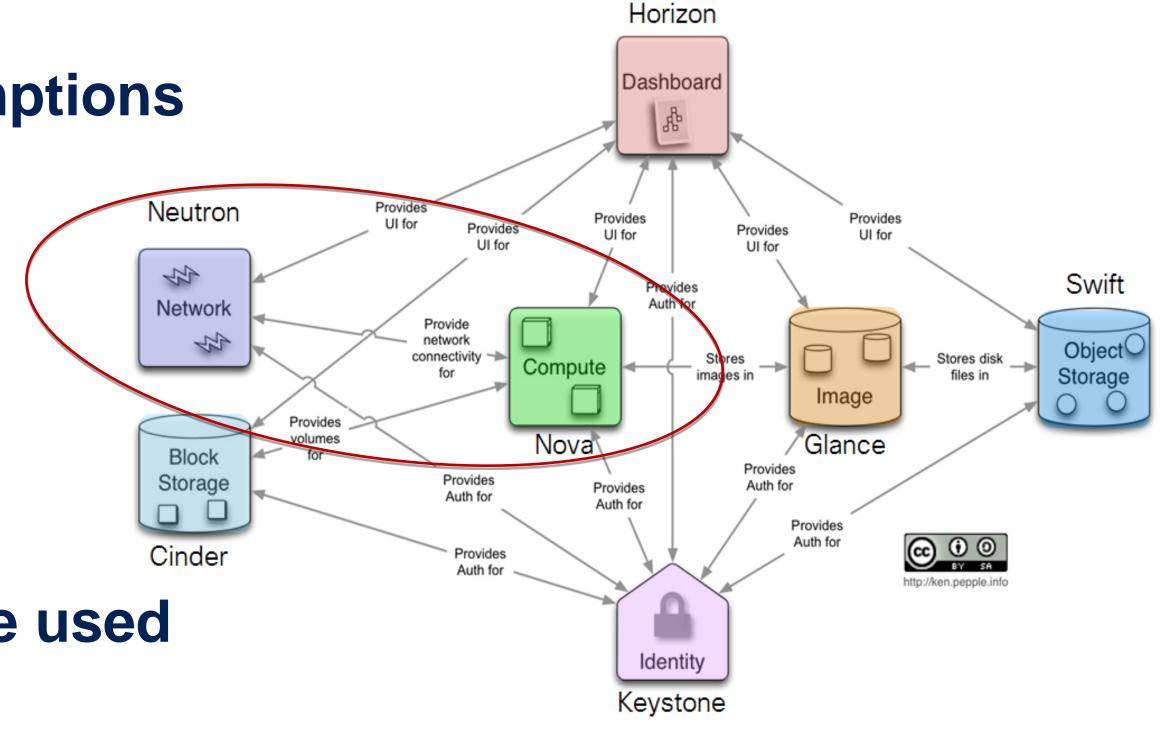
•The initial IPv6 enablement work focused on Neutron/Horizon

•Had to overcome many IPv4 centric assumptions

- Address architecture
- Provisioning options
- Control plane implementation
- Security considerations

•IPv6 provides new design options yet to be used

•Must keep in mind dual-stack operation considerations



Do IT right – IP Layer View



From Academia to Product to Services:

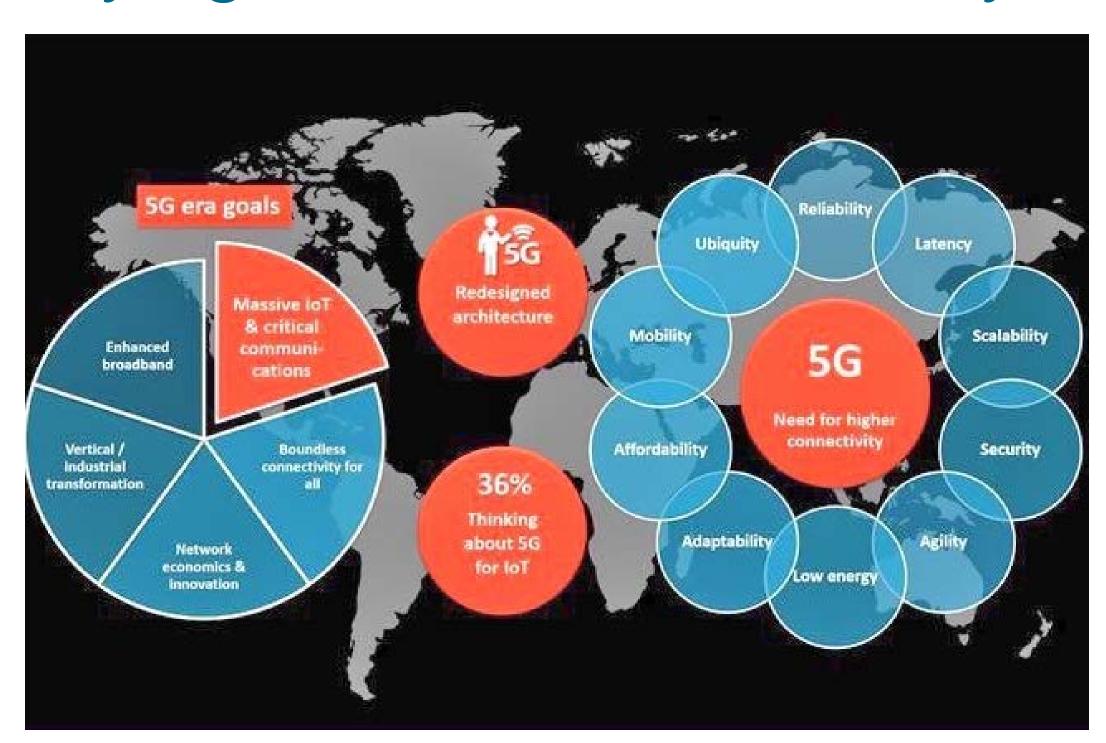
- 1. Build IPv6 based platforms
- 2. Build IPv4 compatible, definitely IPv6 ready platforms
- 3. Build all the tools needed for operating with IPv6 infrastructures

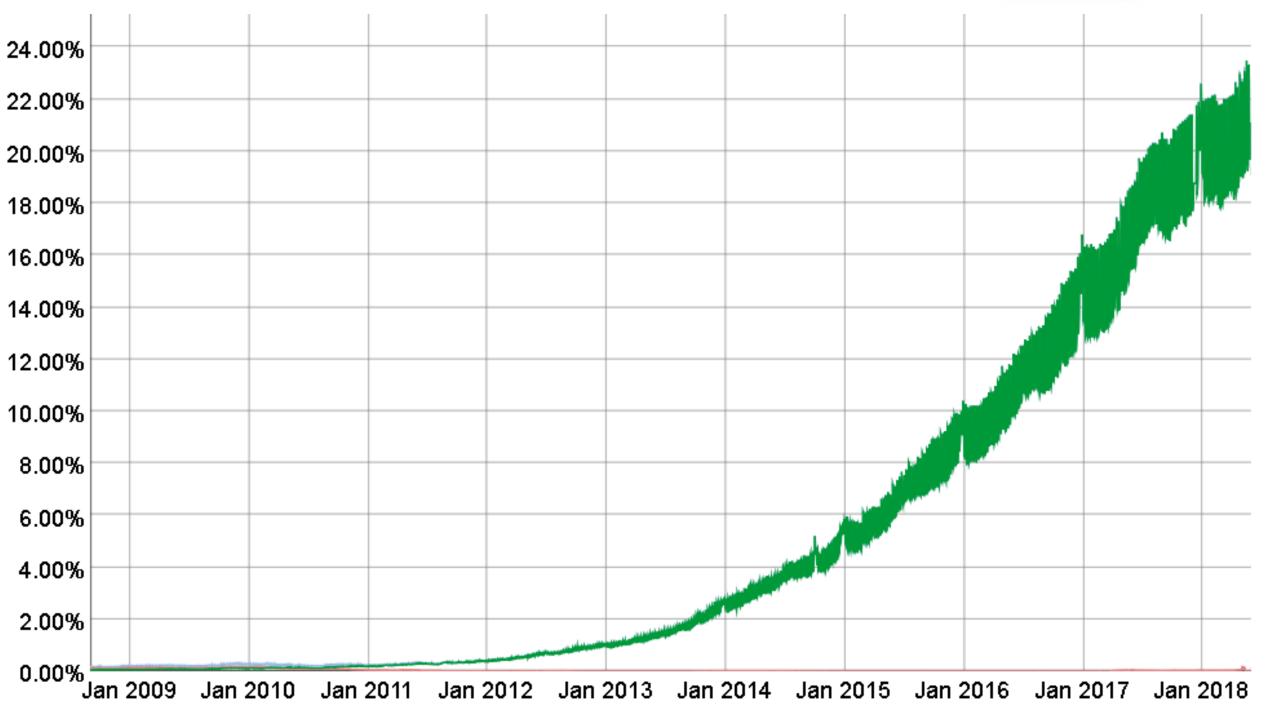


IoT Within the Future of IT

Laying the Foundation – Layer 1, 2, 3







- 36% of organizations think about 5G for loT
- By 2021, 5G's enablement of IoT will drive G2000 companies to spend \$1.2Billion on connectivity management (IDC)

Laying the Foundation – Security and Trust

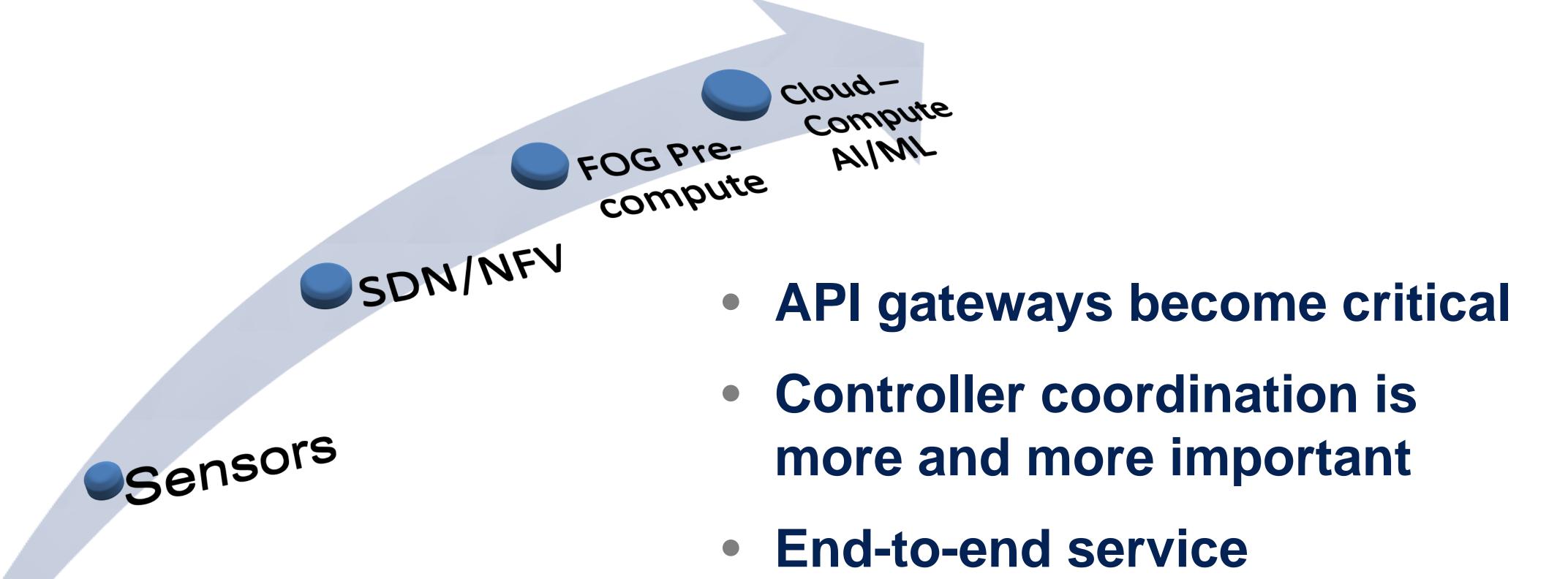


Connected, smart, accessible IoT devices should not be viewed as neither a threat nor an Eight Ball:

- Security is even more important than before (Memento Mirai!)
- The level of trust for a data stream is critical to any loT platform
- The accuracy of data needs to be constantly certified

Plug Into the Comprehensive Future





management is key to ops

Manage the Inevitable Past and Present



- IoT services are good candidates for green field overlays
- To a greater or lesser extent services will be brown fields and that will complicate operations
- We had a hard time managing IT as it is
- Management of islands will be a drag to scale

Like any major technology deployment, baseline everything first! Then baseline again.



The Takeaway

Plug Into the Inevitable Past



- Look at IoT as a business solution, a service not a technology
- Look at IoT in the overall, comprehensive context of IT (past, present and future)
- Do not build on legacy technologies or architectures
- Security and Trust are the most important service components
- Monitor service experience end-to-end and enable proactive IT in a distributed ownership model
- Drive automation



Monitoring Done Right



ITsonar is an easy to deploy and operate SaaS based, intelligent monitoring platform in the age of Cloud and Managed Services

ITsonar brings relevant visibility and peace of mind:

- Insightful Monitor User Experience, the only metric that really matters to understanding, purchasing and managing services
- Proactive Automatically detect issues before users do and notify the right groups to address them
- Effective Automatically identify the cause of issues and reduce time to resolution by engaging the right domain owner and providing relevant info