



Alliance for
Internet of Things
Innovation

IoT and Smart Cities – some roadblocks

IoT Week Bilbao • 6th June 2018

Kees van der Klauw
Chair AIOTI MB

The Promise of the Internet of Things

“Everything becomes ‘smart’: cities, farming, healthcare, industry, living, energy...”

“Computers and robots become even smarter than people”

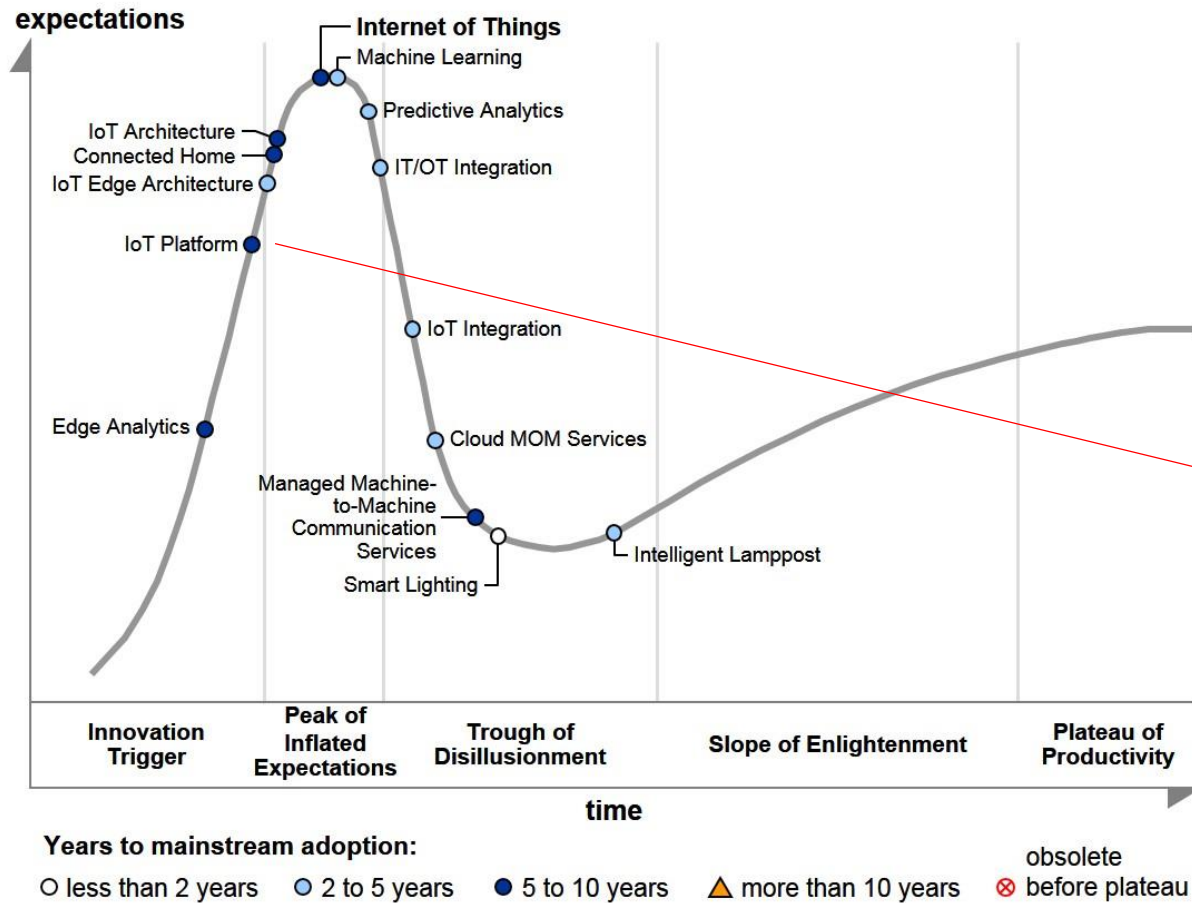
“The IoT will solve societal challenges”

- Growth opportunities for components, IT and communications industries
- New business opportunities based on applications and data
- Interesting R&D topics for academia
- Happy society

So, why isn't it taking up rapidly in the Smart City domain?

The promises of IoT - The Gartner Hype Curve

* July 2017, are things moving?



- Some key
- challenges: city departments are working in silos
 - Insufficient attention for non-functional aspects
 - IoT Platforms are underdeveloped while they are essential to carry smart city use cases

* Source: Gartner July 2017

Cities and city departments working in silos

- Dedicated aldermen, departments, scopes and budgets
- IoT enabling integral use cases across. Who takes care?
- Insufficient education in opportunities and limitations
- Ecosystems building required: local and between cities (OASC)
- Political leadership in managing uncertainty



Cities and city departments working in silos

redistribution of value and budget across city departments



- Redistribution of value is a concern for city departments
- City governments usually budget on yearly cycles
- Longer term return on investment, but not necessarily with the investing department
- Political leadership required (over generations of politicians, elections)
to *create* new value
- Teaming up of cities in EU (OASC)
 - Establishing critical mass
 - Learning
 - Communication to stakeholders, educating them

Insufficient attention for non-functional aspects

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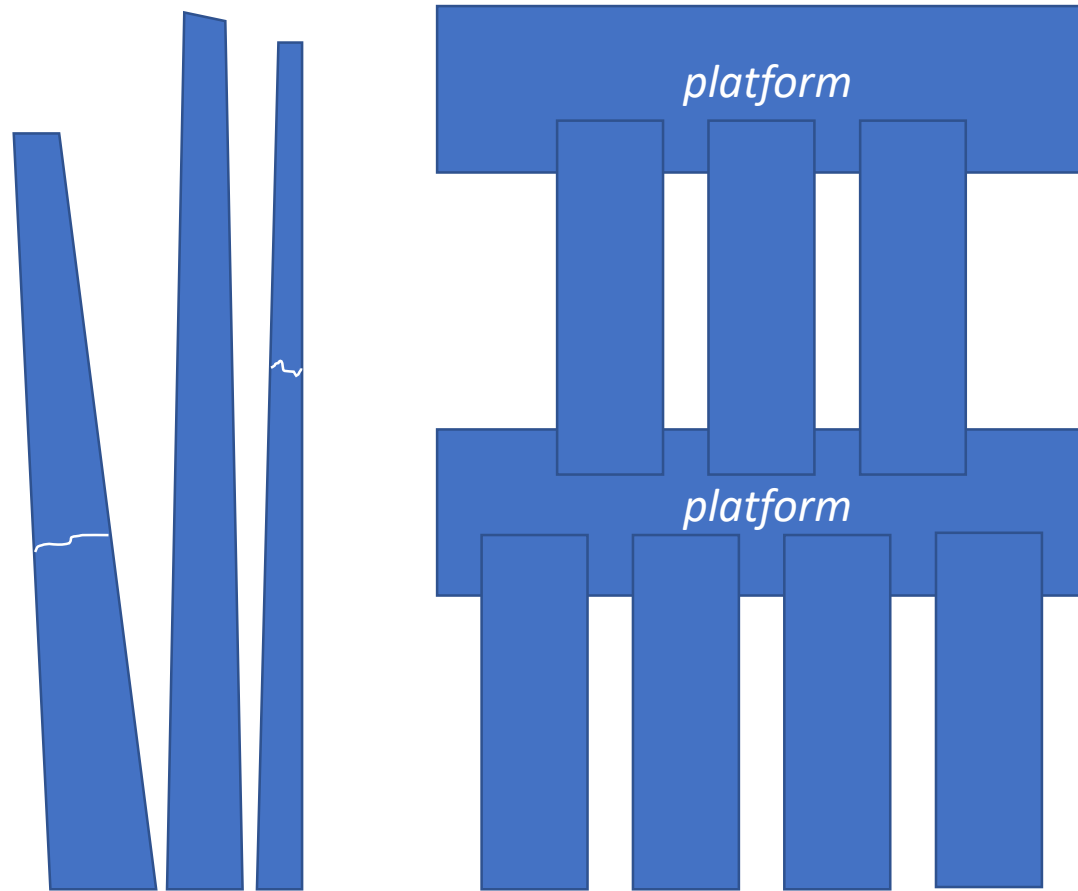
- Reliability, safety, privacy, security, flexibility, portability...
- Highly underestimated and undervalued
- Functionalities easy to copy, non-functionalities as differentiator?
- Time to value. Not (yet) a purchase decision, but just wait...
- Trust is strongly linked to non-functional aspects, but not entirely
- Upfront involvement of end-users

IoT platforms are underdeveloped

- A smart city needs fixed infrastructure platforms
- Too many IoT applications cannot be rapidly/economically tested
- Too many IoT applications do not scale, by lack of a platform
- Platforms beyond technology:
 - Multi-stakeholder involvement
 - Common policies and procedures
 - Use cases including non-functional aspects
 - Learning and sharing
- Professionally managed 24/7/365

IoT Platforms are underdeveloped

Platforms are essential for Smart Cities – mutual interests



- SME's and most cities cannot economically create and maintain platforms, cities lack competency
- Only large companies/organisations leveraging across many (or very large) cities can
- Platforms need economical justification by *applications*
- Large companies often lack the agility and all the domain knowledge to develop them
- but SME's and digital start-ups often can
- ... if they only had a platform!

IoT Platforms are underdeveloped

What is keeping the platform development?

- Cities afraid of vendor lock-in
- Open software suggested as alternative... but this is unrelated!
- No single, central platform will serve all. Ecosystems of distributed will
- A bag of software components does not make a platform
- No/little competencies with city governments
- No one wants to own it, everyone wants to enjoy it: teaming up!
- Can we establish a 'Linux model' for FiWare? Biz opportunities!
- Can we establish a full open API multi vendor platform?

Some positive examples

Netherlands (and likely more from other countries)

- Eindhoven and Amsterdam digital city principles have become recommended reference across all cities (VNG)
- From software to platform initiative Eindhoven
 - Contains many policy instruments
 - Based on 5 years experience, platformised **EiWare**
 - Available for free www.smartcitystarterkit.com
 - Professional maintenance by ATOS
 - Fits EU reference architectures

