

#### Our customers have essential requirements





### New business models



**Speed** 



**Flexibility** 



Quality



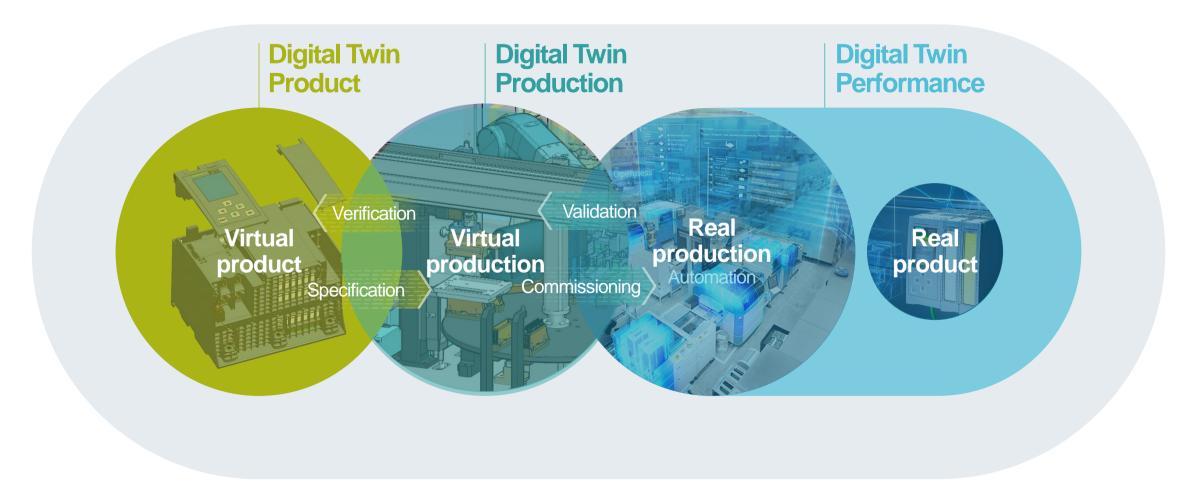
**Efficiency** 

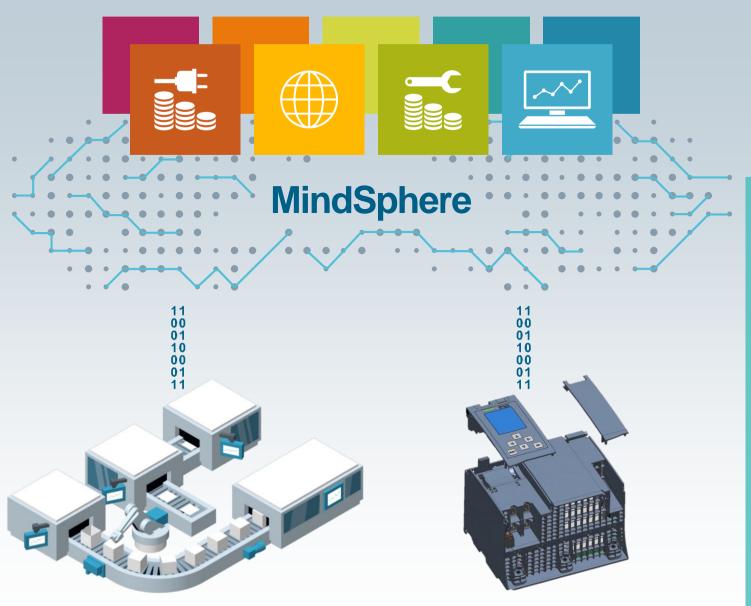


Security

### The most holistic Digital Twin







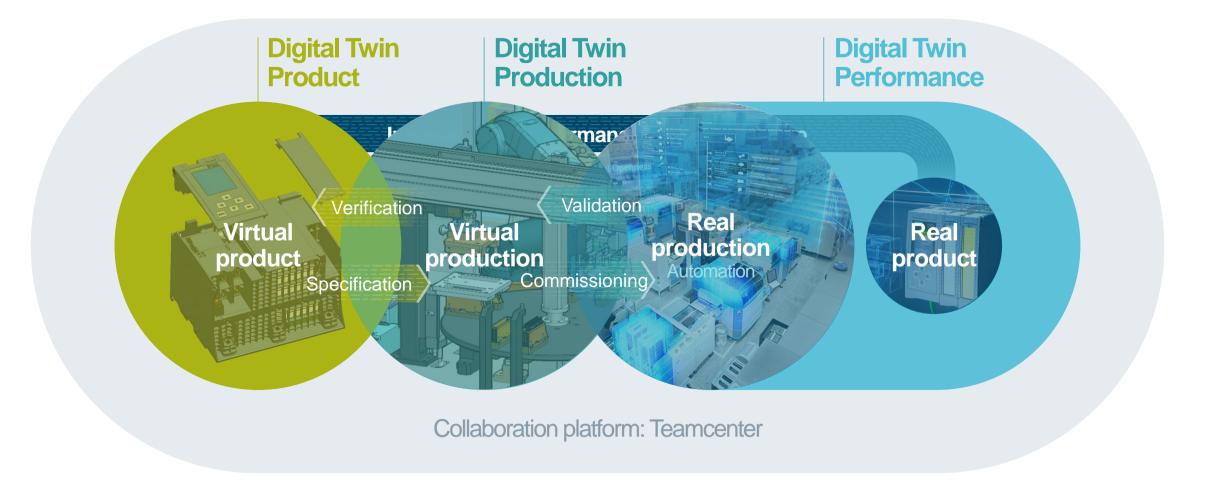
# Let your products and your production speak to you

MindSphere – the cloud-based, open IoT operating system



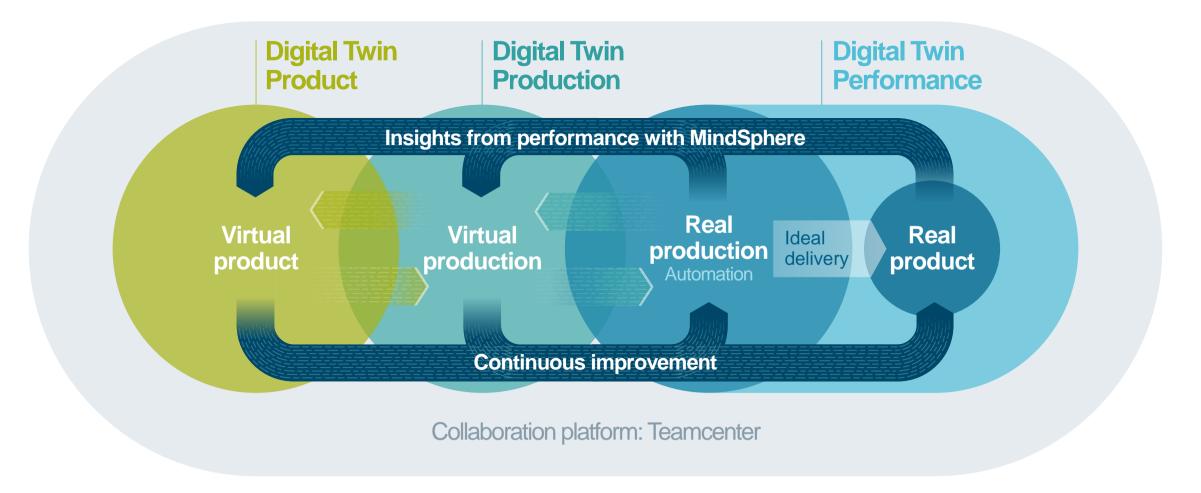
## Feed back insights to optimize the Digital Twin of product and production





### Continuously improve product and production in the real world





## Siemens and Grundfos share algorithms and a digital platform at Danish Crown



**Predictive maintenance** 

**Real-time monitoring** 

Co-developing in open eco systems

From selling pumps to selling water

